



#### Disclaimer

THIS PRESENTATION IS NOT AN OFFER OR SOLICITATION OF AN OFFER TO BUY OR SELL SECURITIES. IT HAS BEEN PREPARED FOR INFORMATION PURPOSES ONLY. THIS PRESENTATION IS NOT INTENDED TO CONTAIN ALL OF THE INFORMATION THAT MAY BE MATERIAL TO AN INVESTOR. BY READING THE PRESENTATION SLIDES YOU AGREE TO BE BOUND AS FOLLOWS:

This document is not for distribution in, nor does it constitute an offer of securities in, the United States, Canada, Australia or Japan. Neither the presentation nor any copy of it may be taken or transmitted into the United States, its territories or possessions, or distributed, directly or indirectly, in the United States, its territories or possessions or to any US person as defined in Regulation S under the US Securities Act 1933, as amended (the "Securities Act"). Any failure to comply with this restriction may constitute a violation of United States securities laws. Accordingly, each person viewing this document will be deemed to have represented that it is not a U.S. person within the meaning of Regulation S under the Securities Act. Securities may not be offered or sold in the United States absent registration or an exemption from registration. The Issuer has not registered and does not intend to register any securities that may be described herein in the United States or to conduct a public offering of any securities in the United States. This communication is being directed only at persons having professional experience in matters relating to investments and any investment or investment activity to which this communication relates will be engaged in only with such persons. No other person should rely on it. This document is not for distribution to retail customers. This presentation may only be distributed to, and is directed solely at (a) persons who have professional experience in matters relating to investments falling within article 19(1) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (the "Order") or (b) high net worth entities falling within article 49(2)(a) to (d) of the Order, and other persons to whom it may be lawfully communicated, falling within article 49(1) of the Order (all such persons together being referred to as "relevant persons").

This presentation may include forward-looking statements. Forward-looking statements involve all matters that are not historical by using the words "may", "will", "would", "should", "expect", "intend", "estimate", "anticipate", "target", "believe" and similar expressions or their negatives. Such statements are made on the basis of assumptions and expectations that the Issuer currently believes are reasonable, but may not materialise. Any forward-looking statements made by or on behalf of the Issuer speak only as at the date of this presentation. The Issuer undertakes no obligation publicly to release the results of any revisions to any forward-looking statements in this document that may occur due to any change in its expectations or to reflect events or circumstances after the date of this document.

NO ACTION HAS BEEN MADE OR WILL BE TAKEN THAT WOULD PERMIT A PUBLIC OFFERING OF ANY SECURITIES DESCRIBED HEREIN IN ANY JURISDICTION IN WHICH ACTION FOR THAT PURPOSE IS REQUIRED. NO OFFERS, SALES, RESALES OR DELIVERY OF ANY SECURITIES DESCRIBED HEREIN OR DISTRIBUTION OF ANY OFFERING MATERIAL RELATING TO ANY SUCH SECURITIES MAY BE MADE IN OR FROM ANY JURISDICTION EXCEPT IN CIRCUMSTANCES WHICH WILL RESULT IN COMPLIANCE WITH ANY APPLICABLE LAWS AND REGULATIONS. THIS DOCUMENT DOES NOT DISCLOSE ALL THE RISKS AND OTHER SIGNIFICANT ISSUES RELATED TO AN INVESTMENT IN ANY SECURITIES OF THE ISSUER. PRIOR TO ENGAGING IN ANY TRANSACTION, POTENTIAL INVESTORS SHOULD ENSURE THAT THEY FULLY UNDERSTAND THE TERMS OF THE SECURITIES AND ANY APPLICABLE RISKS. THIS DOCUMENT IS NOT A PROSPECTUS FOR ANY SECURITIES REFERENCED HEREIN AND NO PROSPECTUS HAS BEEN OR WILL BE PREPARED AND APPROVED BY RELEVANT AUTHORITIES IN RESPECT OF ANY SECURITIES REFERENCED HEREIN IN ANY JURISDICTION. INVESTORS SHOULD ONLY SUBSCRIBE FOR ANY SECURITIES DESCRIBED HEREIN ON THE BASIS OF INFORMATION IN THE RELEVANT OFFERING CIRCULAR AND TERMS AND CONDITIONS, AND NOT ON THE BASIS OF ANY INFORMATION PROVIDED HEREIN.

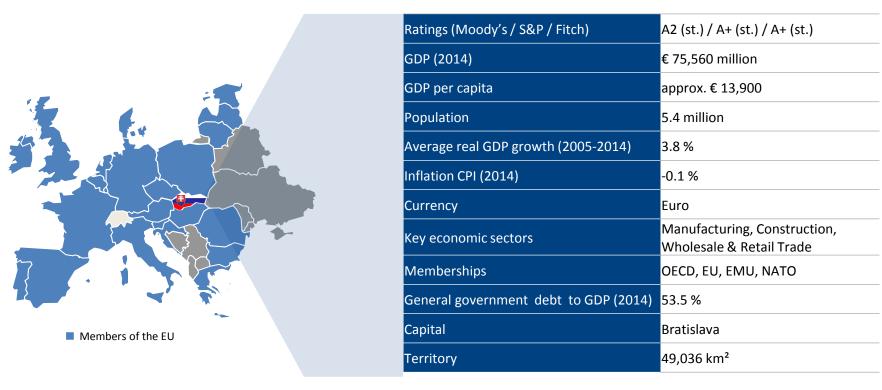
# **Summary**

- 1. Slovak Republic Overview
- 2. Top Growth Performer
- 3. Public Debt
- 4. Debt Management and Funding
- 5. Credit Positioning of Slovakia and Peers Comparison

## Slovak Republic at a Glance

#### **Geographical location**

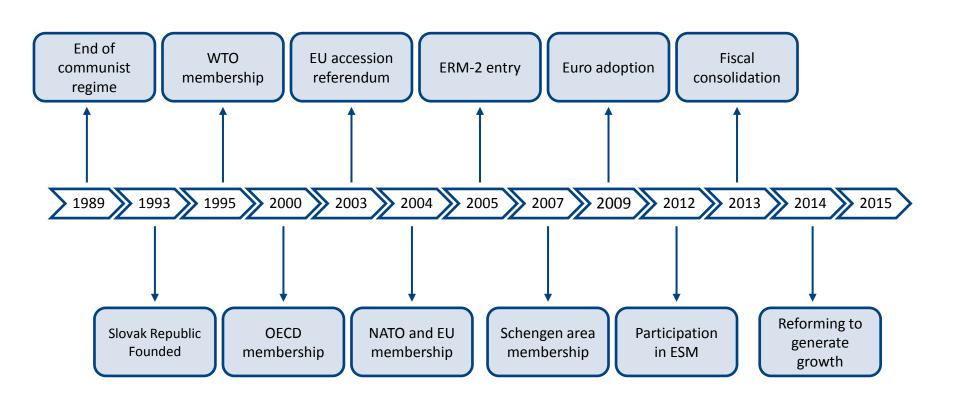
#### **Key facts**



Source: Eurostat, Ministry of Finance



## Key Events and Milestones since 1989



## Slovak Republic Key Strengths

# 1 real GDP growth in the EU for the last decade (2005-2014), averaging 3.8 %. Top Tier real GDP growth in 2014 in the EU, reaching 2.5 %. **Top Growth Performer** 3.2 % expected GDP growth in 2015. Balanced current account (0.1 % of GDP in 2014) despite weaker external demand. **Sound Macroeconomic** Low inflation driven by low oil price and contracting regulated prices. Well capitalized and highly liquid banking sector without government assistance. **Fundamentals** Almost no exposure of corporates and private sector to FX loans. Strong fiscal discipline based on multi-year targets, fiscal responsibility, and debt brakes. Private debt (71.1 % in 2014) and general government debt (53.5 % in 2014) levels well below **Long Term Commitments to** the EMU average (82.2% in 2014). **Fiscal Discipline** Government deficit safely below 3 % of GDP (2.78 % of GDP in 2014 and 2.74 % of GDP in 2015). Fiscal target in 2016 at 1.9 % of GDP and commitment to achieve balanced budget in 2018. Competitive export sector with high value niches in key industrial sector (machinery, equipment, vehicles, aircrafts, base metal products, etc.). Leading European producer in the automotive industry (approx. 1 million cars / year), **Export-Oriented Country** with constant investments (VW, PSA, KIA). EUR 1.4 bn. investment from Jaguar Land Rover announced in Q4 2015. An opportunity to invest in the highest rated sovereign Eurozone member from Central and Eastern Europe (A2/A+/A+)

## **Macroeconomic Forecast**

	2013	2014	2015F	2016F	2017F
Real GDP Growth (in %)	1.4	2.5	3.2	3.1	3.6
Private Consumption (growth in %)	-0.8	2.3	2.1	2.7	2.8
Investments (growth in %)	-1.1	3.5	7.6	-0.7	2.0
Export (growth in %)	6.2	3.6	6.1	5.6	6.3
Import (growth in %)	5.1	4.3	7.1	3.9	4.9
Employment Growth (ESA 95, in %)	-0.8	1.3	1.9	1.0	0.7
Unemployment Rate (LFS, in %)	14.2	13.2	11.5	10.6	9.8
Current Account Balance (in % of GDP)	2.0	0.1	-0.6	0.9	1.8
Inflation (HICP)	1.4	-0.1	-0.2	0.9	1.8
Net FDI (in % of GDP)	0.3	0.2	1.5	2.7	2.6
			<u>-</u>		

## Post-crisis Focus on Fiscal Position Strengthening

Adopted consolidation measures set the public debt on declining trajectory, from a peak of 54.6% of GDP in 2013 to 52.5% of GDP expected in 2015.

#### **Budgetary Measures**

#### New Efficient Processes

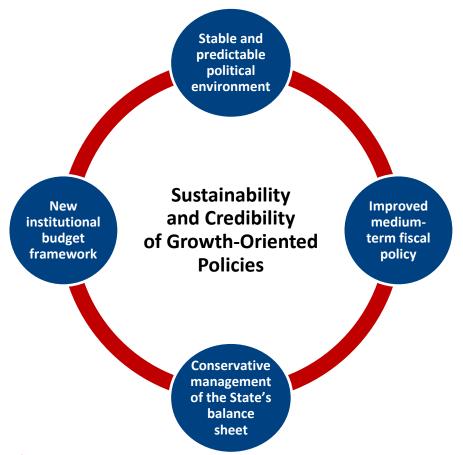
#### Active Debt Management

- Deficit safely below 3 % of GDP since 2013 (2.78 % in 2014, and an expected 2.74 % in 2015).
- Total structural consolidation amounting to 5.1 % GDP between 2010 -2014.
- Effective measures against tax evasion additional revenues of 0.7 % GDP in 2014, compared to 2012.
- Cost-savings by central government due to decreasing number of regional offices under the "ESO reform": Effective, Reliable and Open State Administration.

- A constitutional fiscal responsibility law with a "debt brake" (measures to be implemented each time the debt/GDP ratio breaches certain thresholds see details on slide 18).
- Balanced budget rule adopted in 2014 (MTO: Medium Term Objectives).
- Transparent medium-term budgeting as required by the constitutional Fiscal Responsibility Act.
- Strong and independent Council for Budget Responsibility (CBR) is overviewing all budget decisions and execution.

- Conservative and long-term debt management strategy.
- General government debt (53.5% in 2014) well below EMU average (82.2%) and low private debt (71.1% in 2014).
- Healthy banking sector.

# Long Term Policies Supporting Sustainable Growth



- A stable and predictable political environment with very broad support for conservative fiscal and economic policies, led by a socialdemocratic party with a solid electoral mandate.
- A new institutional budget framework based on the Fiscal Responsibility Act and the "debt brakes", in full coordination with the European Commission's Fiscal Compact.
- Medium-term fiscal policy driven by spending reviews and improved tax collection, maintaining focus on improved VAT collection and on controlling the public wage bill.
- Managing conservatively the State's balance sheet, including the government's cash reserve and expected windfalls from regular EU Fund disbursements and privatizations.



The Slovak Republic set ground for credible and sustainable growth, while already being one of EU top growth performers.

## Deeper Reforms Under Way to Support Growth Potential

**Reducing long-term unemployment** with new or modified active labor market policies, training programs and decreased costs for low-skilled labor force.

**Improving further the environment for startups and innovation:** several policies in place to reduce regulatory burden for startups and tax incentives for research and development for private companies.

**Increasing expenditures on infrastructure investment** should also improve the conditions for foreign and domestic investors to create new job opportunities, as well as improve labor force mobility.

**Getting better value for public money** through periodic spending reviews of public expenditures and ex-post and ex-ante assessment of policies and regulations.

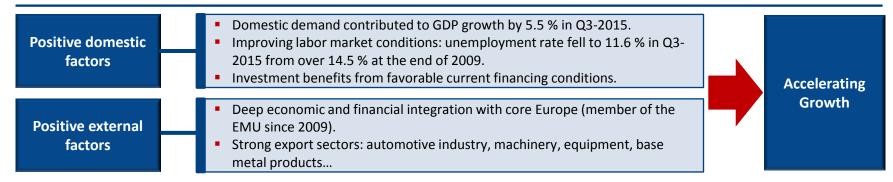


Government reforms commitment aims at further improving the Slovak growth potential, job market, investments, and research & development.

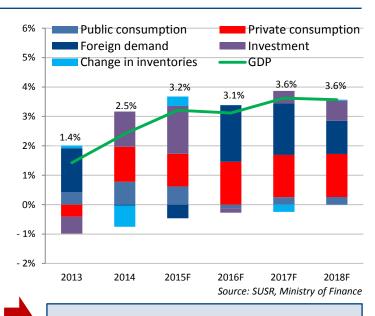
# **Summary**

- 1. Slovak Republic Overview
- 2. <u>Top Growth Performer</u>
- 3. Public Debt
- 4. Debt Management and Funding
- 5. Credit Positioning of Slovakia and Peers Comparison

## Accelerating Growth & Top Historical Performer

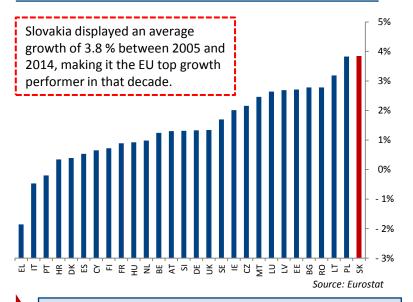


#### Slovak Republic recent GDP growth and forecast



Growth is expected to accelerate further

#### EU members 2005-2014 growth average



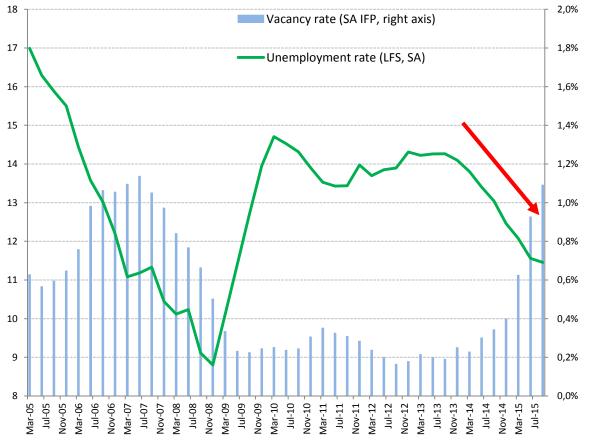


Historical top growth performer within EU space

# Efficiently Stimulating the Labor Market

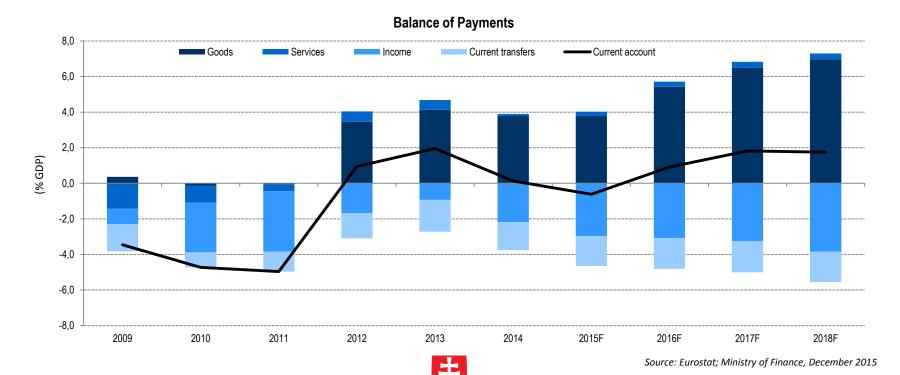
- Overall unemployment estimated at 10.6% in 2016 according to the Slovak Ministry of Finance forecast.
- Employment has reached its pre-crisis level.
- With solid GDP growth expectations (estimated GDP growth 3.2% in 2015, and 3.1% in 2016) and positive effect of the government's measures, the unemployment rate is expected to decrease to single-digit level by 2017.
- Health contributions allowance for low income earners, higher active labor market expenditures and the continuing increase in women's pension age helped to significantly increase the labor force: +0.6% in the first 3 quarters of 2015.
- Infrastructures development under way (West-East transport infrastructures) which will improve labor force mobility.

#### Decreasing unemployment thanks to efficient and proactive measures



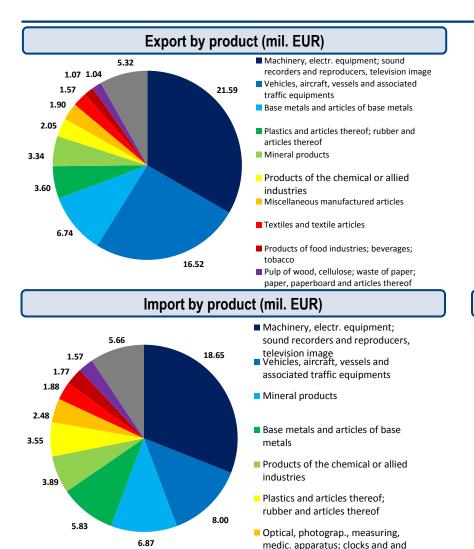
#### **Balanced Current Account with Positive Trends**

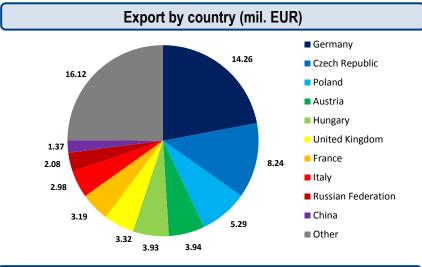
- The current account of the balance of payments has significantly improved in recent years and remained balanced (0.1% of GDP) in 2014.
- Positive trend in the current account is mainly due to the improved trade balance strong export performance coupled with weaker domestic demand.
- New production capacities installed in the recent years, as well as the shift to domestic suppliers (reduced import intensity of exports) indicate that the current account should return to positive levels as foreign demand recovers.

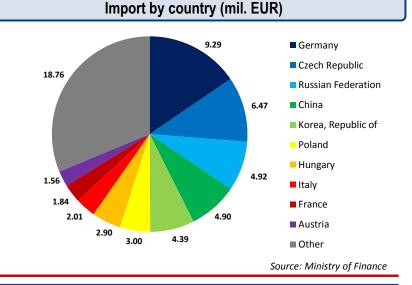


#### Breakdown of Foreign Trade in 2014

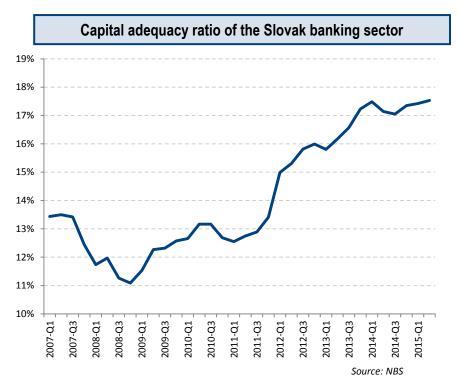
watches; music. instruments

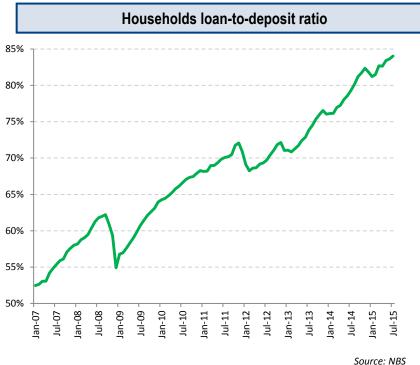






## Well-capitalized Banking Sector





- Well-capitalized banking sector and low households indebtedness:
  - average capital adequacy ratio of 17.5% at the end of August 2015;
  - low households loan-to-deposit ratio at 81.8% in 2014, below EU average of 94.8%.

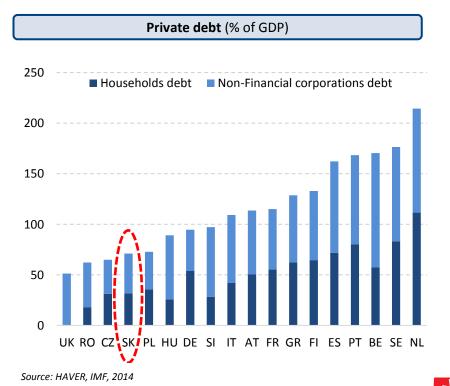
## **Summary**

- 1. Slovak Republic Overview
- 2. Top Growth Performer
- 3. Public Debt
- 4. Debt Management and Funding
- 5. Credit Positioning of Slovakia and Peers Comparison

## Low Private Debt with Healthy Structure

#### Low indebtedness level

- Slovakia's private debt ratio (71.1% in 2014) is considerably below the EU 28 average (73.6% in 2014), but convergence in households debt still to continue.
- Share of NPLs at a low 5.5 % at the end of 2014, comparing very favorably to neighbouring countries in Central Europe.



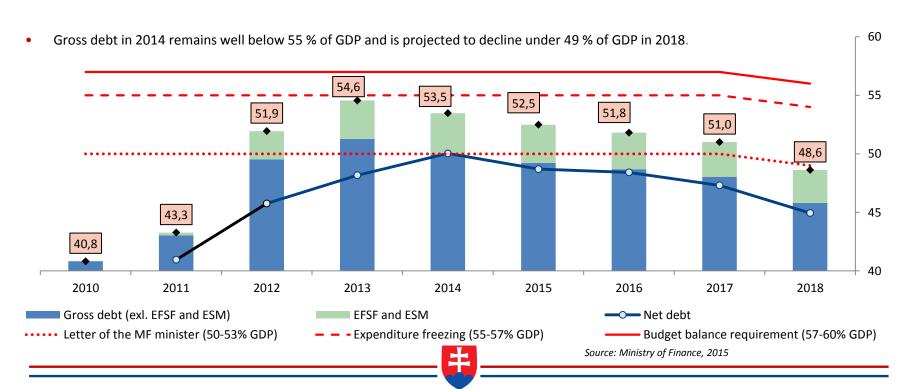
#### Private debt (% of GDP) vs. non-performing loans (% of total loans)



#### General Government Debt Forecast and Debt Brake

- Thresholds set by the constitutional Act on Fiscal Responsibility\*:
  - o 50 % of GDP an explanatory letter from the Minister of Finance to the Parliament
  - 53 % of GDP proposal of measures by the Government to cut the debt
  - o 55 % of GDP expenditure freeze
  - o 57 % of GDP balanced general government budget requirement
  - o 60 % of GDP upper limit, vote of confidence in the Parliament has to take place

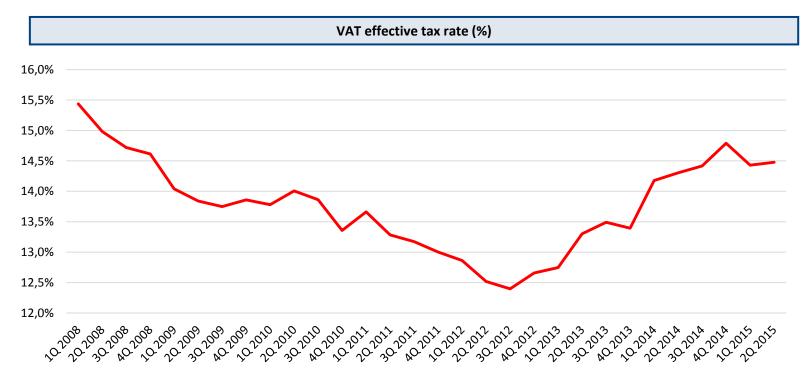
<sup>\*</sup>Thresholds will be continuously lowered by 1 p.p. starting from 2018. The upper limit in 2027 will be 50 % of GDP.



## Legislative Measures Increased VAT Collection Efficiency

#### Action Plan to Fight Against Tax Fraud brought significant additional tax revenues

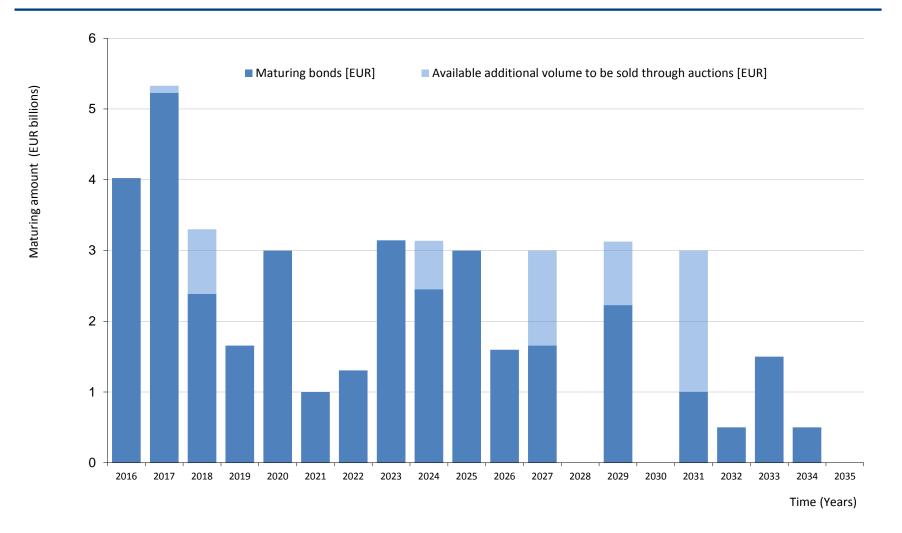
- Concentrated effort against tax evasion initiated in 2012 reversed the trend of decreasing Effective Tax Rate (ETR), indicator of VAT collection efficiency.
- The increase of VAT collection efficiency brought additional tax revenues in amount of EUR 219 million (0.3% of GDP) in 2013 and EUR 646 million (0.9% of GDP) in 2014 as compared to 2012.



# **Summary**

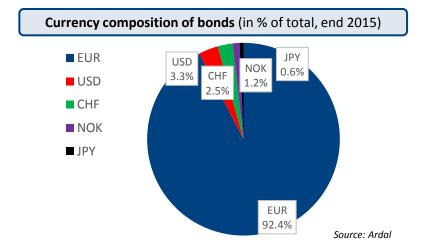
- 1. Slovak Republic Overview
- 2. Top Growth Performer
- 3. Public Debt
- 4. Debt Management and Funding
- 5. Credit Positioning of Slovakia and Peers Comparison

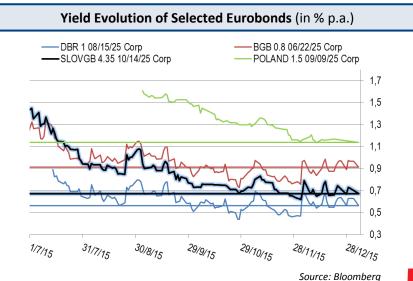
# **Central Government Bond Redemptions**

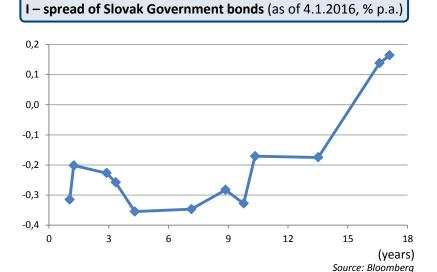


## Government Debt Characteristics (1/2)

- Major part of outstanding public debt is euro-denominated. Part of debt issued in USD, CHF, NOK and JPY is fully hedged.
- Fixed coupon bonds share is 96 % of total bonds outstanding.
- Non-residents held approx. 53 % of debt as of the end of December 2015 (Bonds, T-Bills and Loans).
- Secondary market yields dropped significantly and among the core euro area countries.



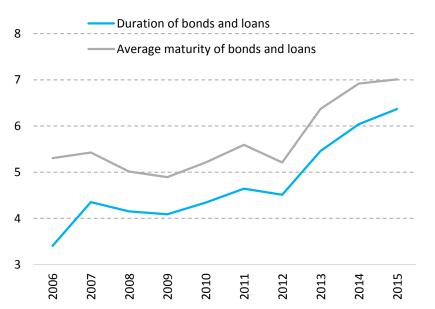




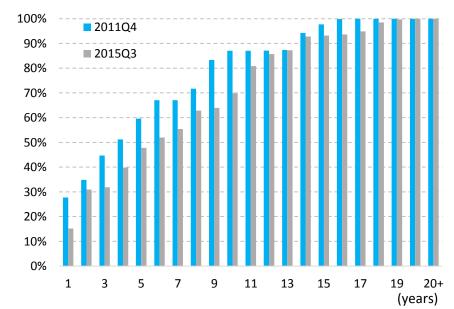
# Government Debt Characteristics (2/2)

- Gradual increase in average maturity (from 4.9 years in 2009 to 7.0 years in 2015) and gradual increase of duration (from 4.1 years in 2009 to 6.4 years in 2015).
- Improvement of the risk parameters set in the debt management strategy (cumulative redemptions in the first 5 years decreased from 60% of total cumulative redemptions in Q4 2011 to 48% in Q3 2015).
- Improvement of the parameters in the last years as well, while there was no increase in the costs (increase in duration from 6.0 years at the end of 2014, to 6.4 years in Q3 2015.

#### **Duration and maturity of bonds and loans** (in years)



#### Refinancing risk (cumulative redemptions by years – cumulative, in %)



Source: ARDAL

## Debt Financing in 2015 and 2016

#### Funding programme executed in 2015

- The originally expected refinancing need for 2015 was set at EUR 5.8 bn.
- 3 new bonds (issuances) were expected to be open: a 10-year, a 30-year, and a 5-year with floating rate of coupon.
- Eventually, only one bond was issued. It was the GB 228 maturing in 2027.
- A total nominal debt of EUR 3.6 bn (auctions, syndicated issues, loans) has been issued.
- The significant decline in new debt issuance compared to the initial funding programme was mainly due to:
  - privatization revenues (Slovak Telekom),
  - inflow of delayed EU funds,
  - money transfer from second pension pillar ,and
  - smaller than budgeted cash deficit of the State budget.
- The above-mentioned reasons also contributed to the fact that the other two planned bond lines have not been opened in 2015.

#### **Funding programme for 2016**

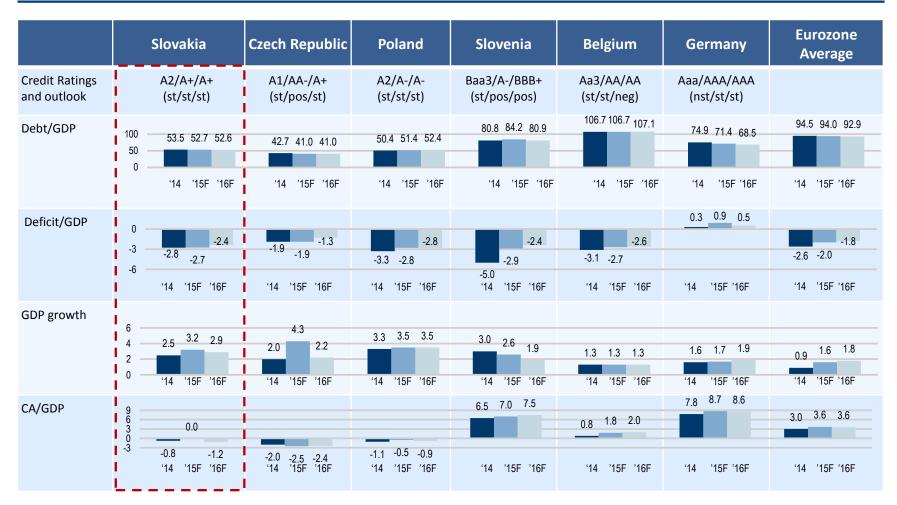
- The 2016 funding programme (covering both redemptions and budget deficit) should amount to EUR 5.8 bn.
- Two (or alternatively three) new bonds are expected to be issued (via syndicated sales):
  - a long-dated bond, at the beginning of 2016;
  - a bond with maturity of 10 years or more (up to 30 years) in the second half of the year, subject to market conditions;
  - a short-term bond with maturity 5 or 7 years.
- Auctions will continue to take place on the third Monday of each month alike in this year (with the exception of July, and probably August and December as well).
- Two bonds with different maturities will be offered on each auction day.
- The likelihood of T-bills issuance is small.



# **Summary**

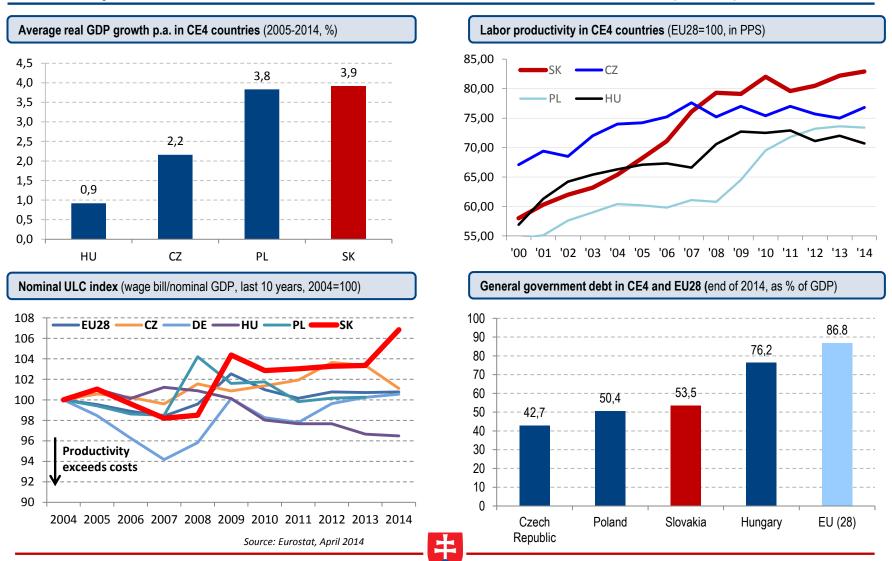
- 1. Slovak Republic Overview
- 2. Top Growth Performer
- 3. Public Debt
- 4. Debt Management and Funding
- 5. <u>Credit Positioning of Slovakia and Peers Comparison</u>

# Slovakia's Fundamentals Compare Well vs. its Peer Group Inside and Outside of the Eurozone (1/2)



Source: Eurostat and EC Autumn forecast (2015)

# Slovakia's Fundamentals Compare Well vs. its Peer Group Inside and Outside of the Eurozone (2/2)



#### **Contacts**

Debt and Liquidity Management Agency Agentúra pre riadenie dlhu a likvidity – **ARDAL** 



Radlinského 32 813 19 Bratislava **Slovak Republic** 

Phone: +421 2 5726 2513 Fax: +421 2 5245 0381

e-mail: ardal@ardal.sk

web: <u>www.ardal.sk</u>

Reuters Dealing code: DLMA
Reuters and Bloomberg pages: DLMA